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**2005**

# CHEMWATCH NEWSLETTER

QUARTERLY CD RELEASE 2005/2

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Dear Chemwatch user, please find enclosed the newest release of the Chemwatch Package CD 2005/2.

## New Developments



### Mobilite - Chem Palm Pilot - Chemgold II in a box

Now you can enjoy the freedom of complete mobility with Chemwatch Mobilite. Clients can gain access to over two million HTML, text, or PDF MSDS's from a PDA or cell-phone.



In addition to this, subscribers gain mobile access to independently researched MSDS's, Mini MSDS's, and Emergency information including spills, first aid, fire and medical response guides. With pilot in hand, clients can track the whereabouts of chemicals stored on site and data can be linked wireless to printers or other display devices.

### New Look Icons and Mini MSDS

We have developed a new series of icons to increase the readability of our MSDS's. These icons will also be used to create wall charts, posters and other safety sheets for all substances in the Chemwatch database.



For corporations supplying Chemwatch MSDS's to their own clients, the use of these icons will enhance corporate image and ensure the safe use of products.

## Filtering Searches



Search results can now be filtered by hazard and danger. Once a list of search matches is generated, a gold "Filter" button will appear on the left side of the screen beneath the "Documents" button. Selecting this button displays a list of categories:



Clicking on **Hazardous** or **Dangerous** will display only the hazardous substances or dangerous goods from the list, whereas clicking on **Either** will display materials that are either hazardous or dangerous or both.

Clicking on **Non-Haz** displays the substances from the list that are non hazardous. This can be very useful when looking for an alternative, non hazardous substance.

### Ignoring Speed Restrictions

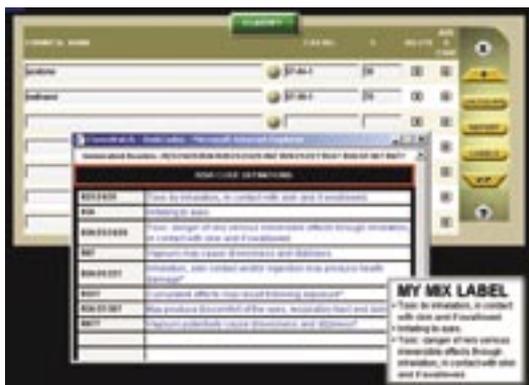
For both our internet and intranet clients, Chemgold II now loads considerably faster on your screens. This is due to a substantial rewrite of the program undertaken over the last six months. Graphics load up to five times faster, and our MSDS reports are leaner than ever before.

If you have any issues accessing Chemwatch on your Intranet following the update, please contact us as soon as possible.

With palm pilot in hand you can access over 2 million MSDS's and track the whereabouts of chemicals stored on your site.

## Classify

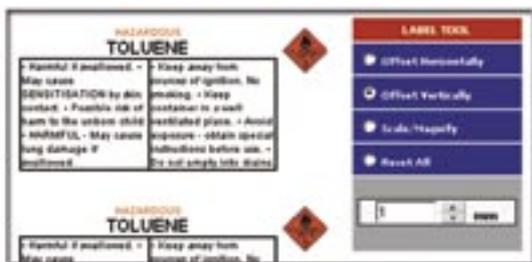
For those of you who like to play with your chemistry sets, the **Classify** button in Chemgold II will now produce a set of risk phrases and micro labels for solutions prepared from ingredients on Chemwatch. See the Training workbook and Help Screen for details, or see back page and book into a Chemwatch training course near you.



In this example, a mixture of 30% acetone and 70% methanol is analysed.

## Label Offsets

Some exciting improvements to the prepared Chemwatch Labels and micro labels have been made. Using the **label** tool, the user can now make adjustments and view them graphically as the change is made.



Labels can be adjusted horizontally and vertically, or scaled by selecting the appropriate radio button, and entering (or toggling) the appropriate measurements in millimetres.

## For Geeks eyes only

Win XP 64 is in test phase, and knowing how keen our clients are to launch themselves headlong into the unknown, we have begun testing our product. The short version of the news is: it runs, and it is fast! So we can confirm that we are a full 64 bit operation.

## Browser Compatibility

In keeping up with demand from our users, Chemgold II is now available on a variety of Mac compatible browsers including Internet Explorer 5.2, Mozilla, Mozilla Firefox and Netscape 7.2. Chemwatch always recommends keeping your browser and operating system up to date with the latest security patches and updates.

## Vale Chemweb (Retiring)

As highlighted in our last release newsletter, our very first foray into the Internet, Chemweb, disappears from this CD. Intranet users who have not registered to use Chemgold II will need to contact us to discuss licencing and passwords before installing.

Chemweb, with its fetching 'superior hotel lobby' marble background was released in late 1997, and has seen service as our entry level Intranet program. It offered simple access to MSDS, Labels and Summaries.

Chemweb is retiring to the study in Kynaston, where it can sit quietly amongst the overstuffed leather armchairs, with a large brandy, and talk about the glory days of Chemicals Management.



Filtering searches can be very useful if you prefer to use an alternative non hazardous substance in your workplace.



## Chemwatch in Europe

### Queen's Day Knight

Our Dutch agent Henk has just been Knighted. He has obtained the title: Knight in the Order of Orange-Nassau.

Each year on Queen's day, selected Dutch people get a royal award. Sir Henk got this reward because of his work on environmental protection in the field of photographic chemistry.

### Letter from Harro

I attended a conference for the Dutch Association of Labor Hygienists. Here I met with representatives of the Ministry of Social Affairs and Employment. Through a highly subsidised program called VAST (10 million Euro), they have created a Risk Assessment tool (Stoffenmanager) which is available free on the internet.

The system is more or less based on a refined version of the COSHH essentials. Data has to be input manually, and so they have invited Chemwatch to discuss the possibility of creating a web based user interface. The project will be targeted at all small to medium sized companies in Holland.



**Chemwatch Europe. From left to right, Sam Cook, Ulrich Dahmen, Ari-Pekka Kangasmaki, Geoff Mountain, Henk van Peski, Jos Zawierko, Bernie Bialkower, Harro Elsborg.**

Here is a summary of the topics discussed at The Hague conference:

- **Short explanation on Framework European Chemicals Legislation**
  - National exceptions
  - Verticals (Biocides; Detergents, Cosmetics)

- **Our markets, experiences and plans**
- **Evaluation of Chemwatch products, USP's, strengths and weaknesses, (key points in a Chemwatch presentation to chemical users), translations, calculation algorithms for sentences, differences between Chemwatch classification and ECB**
- **Cross border sales**
- **Hosting of Chemwatch products in Europe**
- **Competing products**
- **Strategic Partnerships**
- **How to do Risk Assessment with CG; Chemwatch Developments (ILO, PDA) etc., + Restrictions/controls on disclosure of information**

## Asian Scene

### Strong Regional Push and CMS in Asia

The Chemwatch team in Asia has seen some great progress being made since the beginning of 2005. From West Asia to the Far East, Chemcare Asia Consultants from its base in Singapore, has orchestrated some new initiatives to expand the sales and service coverage of Chemwatch in Asia.

### Mainland China, Hong Kong and Macau

Mr Leong Weng Fei, a chemical and laboratory safety professional, joined the Chemcare Asia team in January 2005. With a new member in its fold, Chemcare was able to focus on expanding the use of Chemwatch in the booming mainland Chinese and Hong Kong market.

The growth in manufacturing activities in mainland China has resulted in an increasing demand for chemical safety standards to be established. Most of the present standards and systems are not available in the Chinese language. This provides an exciting opportunity for Chemwatch to supply these services to manufacturers, exporters, logistics providers, government agencies and multi-nationals operating in, or having business links with China.

Weng Fei has made several trips to Hong Kong and Macau in the last few months, and has met up with many interested parties in various industries, as well as government agencies in Hong Kong and Macau. There is an increasing need for a system like Chemwatch in Hong Kong which serves as the main exit point for goods from southern China. Chemwatch's ability to produce chemical safety and emergency information in both traditional and modern Chinese, was often cited as the key factor for them to consider adopting Chemwatch. It will not be long before we begin to see greater use of Chemwatch in southern China, especially with the strong support and attention provided by the Chemcare team.

## GCC Expansion

Chemcare's partner in the GCC, Bin Salim Enterprises LLC, which is based in Oman, has recently appointed several new distributors throughout the GCC countries. New distributorships were set up in Kuwait, Saudi Arabia and Abu Dhabi. With a wider network of distributors, Chemwatch will be able to better service existing clients, as well as expand the Chemwatch services to other GCC countries.

## Regional Focus

With the long term objective of setting up wider coverage in Asia, Chemcare Asia Consultants will be moving strongly into the Chemwatch Managed Services (CMS) activities in the region. With an increase in manpower and distributorships in various part of Asia, a broader range of services can be offered to clients based on the CMS range of services. This will provide existing and new clients with more options, and regional subscription contracts can be offered to organizations with presence throughout Asia.

Chemcare Asia Consultants also hope to increase the profile of Chemwatch in existing markets like Malaysia, Thailand and Indonesia. The team has been actively pursuing new clients in the southern Malaysian state of Johor. This concerted effort will likely expand to other areas within the three countries.

The net result of this strong regional focus and CMS, is that Chemcare Asia Consultants and its partners in Asia are ready to take on any new requests. We aim to pull you out of your chemical problem loop! To contact us, please email us at [info@chemcareasia.com](mailto:info@chemcareasia.com)

## Letter from North America

**Chemwatch North America has been busy installing new college and university systems this past quarter.**

Joe reports that Rick Boswell from Queens University in Ontario will introduce Chemwatch to his Chemistry department this month. Down in the states we are pleased to welcome Chuck Hart and his EHS staff from Ohio University and Paul Novak and his crew from Cleveland State. Chemwatch will soon be working with the well known water treatment specialists at Culligan International to provide multilingual MSDS's.

Sharon Stasko brought to us three new users of both Vertere and Chemwatch in Missouri Western State College, Plattsburgh State University and the University of Tulsa in Tulsa, OK.

Paul recently joined Sharon for a combined Chemwatch/Vertere training session at the University of St. Thomas in St. Paul, MN and the University of Michigan in Ann Arbor, Michigan.

The training sessions brought together an enthusiastic mix of new and old Chemwatch users from several EPA sites, the University of Michigan and other colleges and Universities in the Midwest. Sharon reports that customers should look for Chemwatch at upcoming conferences: National Association of Scientific Materials Managers (NAOSSM) in Reno, NV, the College and University Hazardous Waste Conference (CUHWC) in Portland, OR, and Campus Safety Health and Environmental Association (CSHEMA) in Philadelphia, PA.

We are writing this from our booth at the 2005 American Industrial Hygiene Conference in Anaheim, California. We have had the pleasure of meeting many of our friends and clients to show them the new CG2 features such as the Monographs and the Legs and Regs link, as well as the introduction of Galleria Chemica. We're looking forward to a successful show. See you all somewhere soon we hope! Paul and Jim

**At the Pittcon show an attendee with a remarkable resemblance to the Chemwatch 'wrestling' crew decided to tangle with Paul!**



## Chemwatch Australian Training

The following Chemwatch courses are scheduled for 2005:

<b>MSDS and Labels</b>	or VBJ056 Introduction to a Chemical Database & Management System (both MSDS & Labels and Stores & Manifests)
<b>Stores and Manifests</b>	

### ChemGold 2 Upgrade

### Risk Assessment 2A: VBJ057 Using and Interpreting a Chemical Database & Management System

<b>ADELAIDE</b>	Aug 16 & 17	Nov 22 & 23
<b>BRISBANE</b>	Aug 23 & 24	Nov 29 & 30
<b>MELBOURNE</b>	Aug 2 & 3	Nov 8 & 9
<b>SYDNEY</b>	Aug 9 & 10	Nov 15 & 16
<b>PERTH</b>	June 14 & 15	
<b>CANBERRA</b>	June 15	
<b>TASMANIA</b>	May 31 & June 1	

**All courses are half day unless otherwise specified. For more information please contact Pam Young at [pam@chemwatch.net](mailto:pam@chemwatch.net)**