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CHEMWATCH NEWSLETTER

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Dear ChemWatch User, Please find enclosed the newest release of the ChemWatch Package, CD 2005/1.

New Products

Talking about MyGal



The latest chip off the old Chemwatch block is the new MyGal program. Deriving its data from the Chemwatch "Galleria Chemica" program, MyGal is a web-based application in which product details may be entered, maintained and analysed in a variety of ways. Data from Galleria Chemica is directly loaded into MyGal through the Web.



The main screen that is first displayed upon entering the MyGal site has the following options in the menu panel:

New → Product/Raw Material - allows the user to enter new products or raw materials.

View → Product/Raw Material/MC Table - this displays the product/raw material list, and can also bring up the MC table View.

List → LAN/WAN - This opens up the Galleria Database, which is available either locally or through the web.

Import - Used to import products into this application from excel or any other database. (Available soon)

If you would like to learn more about MyGal and how it can be useful to your organisation, please contact us.

Chemwatcher

Do you want to stay on top of the work that you give to ChemWatch? Do you want to know what stage we're up to with your work? Are you ringing our office every day asking where your MSDS is? You can stop worrying. You can now check all this online using ChemWatcher, our new online tracking tool. Every time you send in an MSDS, an inventory or a complaint, it will be assigned a Project Tracking Number (PTN) which will be emailed to you. To track the progress of your request, simply log onto Chemwatcher and enter the PTN.



We are proudly in the beta stages of the project and so any feedback (and patience) would be greatly appreciated. Remember we need a current email address to be able to send you your PTN. For more information, including the URL, ring us and ask for Arman.

Product Improvements

The Gold Rush Continues

The Chemwatch team has been working tirelessly to find new ways of making the program run faster through the web, and would you believe they have done it again! The April 2005/2 version of Chemgold II will include innovative graphic technologies that cut down file size and reduce downloading times by up to 80%! The multi language facilities are also much improved.

Is there a loss in the visual quality? You decide. Looking at the MSDS & Labels screen (below), can you spot the difference between the old and new version? I'll give you a clue, one downloads in 1/3 of the time of the other.



As well as finding new innovative ways of displaying graphics, the Manifest module has also been revamped. It can now handle large numbers of stores more efficiently. The new interface design will also make creating and managing stores more simple and intuitive.

Gold on the Horizon

There are a number of new features currently in the ChemGold pipeline. These include:

- The ability to produce micro labels in the Classify module. In the next version, a user can create any mixture with any title and print the appropriate micro label.
- New Risk Assessment reports including an Expiry report which will notify you when you need to review your Assessment.
- Multi-language help screens, multi-language help movies and multi-language label creation fully integrated with user interface languages.
- Flexible Manifest reporting. All Manifest reports will allow you to select which Area, Section or Location you would like to print, and will allow you to choose from a variety of report formats.
- Flexible Manifest Interface, to determine your own number of Manifest levels, and apply security at any level. This will also allow chemicals to be managed and moved throughout Manifest with ease.

Further releases just out

Congratulations to WA agent Guy Lenoir and his wife Megan on the arrival of their new addition to the family. Chelsi was born on Dec. 14 and weighed 7lb 12oz and will receive much attention from brother Benjamin and sister Emily.

In addition to breeding, Guy has also been busy training and attending trade exhibitions throughout December and January. This included attending the trade Expo in Kalgoorlie.



"Ahh... peace and quiet at last. It's just the yellow pole and me. When is the next trade exhibition Bernie?"

Congratulations

Chemwatch Indian development partner Elogix software has been awarded ISO 9000:2K. Elogix software is a 40 engineer strong company providing overseas development service to Chemwatch. The company is headed by Pradip Chanda, who is a MSC in Mathematics from University of Calcutta. He has over 18 years experience as a software developer. Pradip is a hardcore developer and delivery manager providing excellent service to Chemwatch for the last three years. Keep up the good work!



Pradip at his desk. Looking good...and he writes software!

Visitors here and abroad

Boogie Meets the Author

John Phyper, author of the "Global Materials Compliance Handbook" visited our shores recently to meet his biggest fan, Boogie the resident Chemwatch hound. A few months prior to John's arrival, Boogie decided that of all the books in the Chemwatch library, this was the only one he could really sink his teeth into. John was touched when he saw the book in this state. To see his book in perfect condition collecting dust on the bookshelf would have made the situation a little awkward for us all.

When asked, "So what happened to your book John?" no one believed his excuse. Sometimes you can blame it on the Boogie?



Warwick in sunny NSW. "Hey bring some of that sunshine here will you. We forgot what it looks like!"

Warwick Luxon

Chemwatch was happy to receive a long overdue visit from Jan and Warwick Luxon in early December. Although there was no time for much socialising, they did manage to share a Christmas celebration dinner with us at The Indian Tea House in Prahran. Warwick has had an extremely busy and successful 2004 and will return again in February 2005 to help Aynur Bozkurt with her move into the area of sales. Good luck guys!

Mayumi visits Japan

Mayumi Kurashina visited Japan in early December 2004 to do a presentation of the Galleria and MyGal programmes at a seminar organized by Japan Chemical Database Ltd in Tokyo. The presentation was warmly received and we hope that much interest will be generated in the Japanese market in the future.



Weng Fei on the balcony at Kynaston.

Leong Weng Fei

Chemcare Asia has welcomed a new staff member, Leong Weng Fei who commenced on January 3, 2005. Weng Fei has a very impressive and extensive background in Chemical Safety and from his current position as Safety Program Manager at the Singapore National University, he will make an important improvement to our capabilities in the area. He visited us in January, where he was trained in all things Chemwatch.

Letter from our European visitors

I first met Bernie at the Chemcon conference in Singapore. It was there that Bernie asked me to become a consultant for Chemwatch, as he wanted to utilise my knowledge of the European legislation. I decided to come 'down under' and visit Chemwatch in early 2004. I had excellent discussions with Bernie, his family and the Chemwatch team (Boogie included), resulting in my acceptance of a part-time consultancy job.

The timing couldn't have been better, as my contract with Kodak Polychrome Graphics, where I was responsible for running the EHS department in Holland, would end by November 1, 2004. In any case, I was ready for retirement (I'm now approaching 65). The Dutch KPF EHS department is responsible for preparing safety data sheets for the whole world, giving label advices, doing audits in the warehouses of Europe and supporting the marketing teams of Europe, Africa, Asia and Australia. Working with Bernie would provide me with the chance to continue using my expertise.

I am currently working on tailoring the Chemwatch products for the European market, with particular emphasis on language and legal compliance. I visited Chemwatch a second time in August 2004. I brought Harro and Jos from Holland with me, and we discussed the establishment of a Dutch Chemwatch company. Harro and I had also visited Janet's property about one hour from the city, and were pleased to meet her pets (around 120 kangaroos, some koalas and one dog). What an experience!

A third visit just before Christmas 2004 gave me the chance to check the improvements made and to further review the products in order to make proposals for improvement. John Phyper of Atrion was also present. I am also working part-time for Atrion and I could see some fields of common interest and cooperation between the two companies. The initial discussions were fruitful, and further cooperation is in the air. I also did some bushwalking on the Mornington Peninsula (from Linley Point to the Briars) and the Lake Mountain area, and managed to squeeze in another visit to Janet's property.

It was a strange experience to be in Melbourne at Christmas time. We had Christmas dinner at an Indian restaurant, and sang 'White Christmas' while it was over 30 degrees outside!

The more I visit Australia, the more I like it. I am already looking forward to my next visit in 2005. I really feel at home at Kynaston and the Clocktower. I like the team spirit and collegiality among the workers. In such an ambience I feel happy and I hope that I am able to support the Chemwatch team for several years. This will make my retirement a wonderful new phase in my life.

Henk van Peski

Harro Elsborg

Harro Elsborg is a new member of the Chemwatch BV team in Europe and he visited us last year. He has a lawyers degree from the University of Leiden and has worked previously for Cap Gemini Ernst & Young. He has been running his own software company, Trade Wind since 1996. In 1999 the focus was set to the Chemical Industry. After first being a distributor for ERP systems, the activities were shifted towards software related to Health and Safety.



Products in the portfolio of Trade Wind are Lisam, a software solution to create MSDSs and Publicchem. This Internet product enables you to distribute MSDSs over the internet with automated tools to recently changed MSDS's.

Harro is a member of ChemWatch B.V. which will focus itself on the Benelux countries. The combined network of the



shareholders, Trade Wind, ChemWatch and Jos Zawierko in the Chemical arena, means an easy entry for the ChemWatch products in this area.

Harro (left) and Henk (right). Don't let smiles fool you, one of these guys is a lawyer.

Matt Tasker

Matt visited us from Oman in January 2005. He is to head the Environment and Safety Department of Bin Salim Enterprises with Chemwatch as the focal product (see Bin Salim article below.) He was well received by all the staff at Chemwatch. When he wasn't joking around he received training in all the Chemwatch products of which he is now an expert. We hope to see him again soon.

Message from Is-haq

The business of Chemical Information Systems in the Middle East region is a new concept, as awareness of this activity is growing in the market. Bin Salim Enterprises LLC already has Construction and Electrical Equipment Sales divisions, and is adding Environmental Protection and Chemwatch managed by myself (full name) (Managing Director) and Ken Paton (General Manager), representing Chemwatch and Chemcare in the GCC countries (Oman, UAE, Bahrain, Qatar, Kuwait, Saudi Arabia, Yemen). The relationship between Chemwatch and ourselves came about through Barry Lynam of ChemCare Asia, who we have worked with for nearly 20 years.



Is-haq, Ken, John Phyper and Henk at Janet's farm as part of their mandatory Chemwatch training routine.

I have over 22 years experience in managing companies in Oman and UAE, Ken comes with over 25 years experience at different levels of management including safety management. We have employed Matt Tasker to head the

Environment and Safety Department of Bin Salim Enterprises with Chemwatch as the key product to promote at the moment. Since our visit to Australia, there has been a lot of preparatory work done. Actually, Ken and Matt are at the moment on a tour in the nearby countries and we are hoping that the business will start bearing fruit very soon.

Both Ken and I visited Chemwatch late in 2004, and Matt received training for a week in 2005. Thanks for the hospitality. You can visit the Bin Salim site at

www.binsalim.com to find out more about us.

Americas

It seems like we just said "goodbye" to the old year and we are suddenly immersed in the activities of 2005. ChemWatch North America has plans for a long list of trade shows, training sessions and visits to several continents.

Come see us at the world's largest laboratory show, **Pittcon**, held this year in Orlando, Florida from Feb. 28 to March 4. We are in booth 2549 and 2550 adjacent to our partner Vertere. We should have a decent supply of the popular ChemWatch 'Desk mats' for our visitors, so come early.

We are also planning to exhibit at the **Industrial Hygiene Show** in Anaheim, CA May 23-26 and The Campus Safety Managers (**CSHEMA**) Show in Philadelphia July 17-19. For a full list of ChemWatchNA events visit our web site at www.chemwatchna.com.

Thanks to yeoman efforts from our friends in Melbourne and some fancy keystrokes from our computer whiz Jacob and company, we are pleased to announce that the new Galleria Chemica is now available from our hosted site in North America. This enormous database of physical and toxicological properties and List of Lists of over 500 regulatory, environmental and H&S lists is already a hit with many companies in the US.

We would like to welcome the Bechtel employees at the Nevada Test Site to the ChemWatch family. Bechtel Nevada manages operations at one of the most unique outdoor laboratories in the US. The Nevada Test Site, larger than the state of Rhode Island, was a nuclear test location for more than 4 decades. It is now a proving ground for alternative energy research and many Department of Defense projects.

Another prestigious institute of higher education now depends on ChemWatch for chemical information and hazard communication! Our partner, Vertere, introduced James Madison University (Harrisonburg City, VA) to ChemWatch and soon JMU purchased both Vertere and Chemwatch for their tandem requirements of chemical inventory and chemical information. Welcome JMU!



"The Chemwatch NA team. Contrary to policy, the guys haven't been to Janet's farm since 2004."



As we move about the country for product seminars and installations ChemWatchNA is setting up some training sessions to run in the same cities. If any of you would like a training session in your area please call us and let us know.

Bernie and Margaret and Marek joined us in Nashville this January and we were all fortunate to be able to attend the Grand Ole Opry in the original Ryman Theater. All the Bialkowers have a fine appreciation for country music although only Margaret and Marek can do a line dance.

Again, welcome to the new year

Jim and Paul

New AIRMAP Projects

Alyeska Pipeline Service Company

Alyeska Pipeline Service Company, operator of the Trans Alaska Pipeline System, has purchased AIRMAP to use with the Alyeska Tactical Oil Spill Model (ATOM) for Prince William Sound and surrounding areas. ATOM was developed by ASA in the early 90's and is used by Alyeska for oil spill response preparedness and training. The linkage of ATOM and AIRMAP will take the total evaporative losses predicted by ATOM and automatically input this to AIRMAP, which will then predict the movement and concentrations of the atmospheric plume.

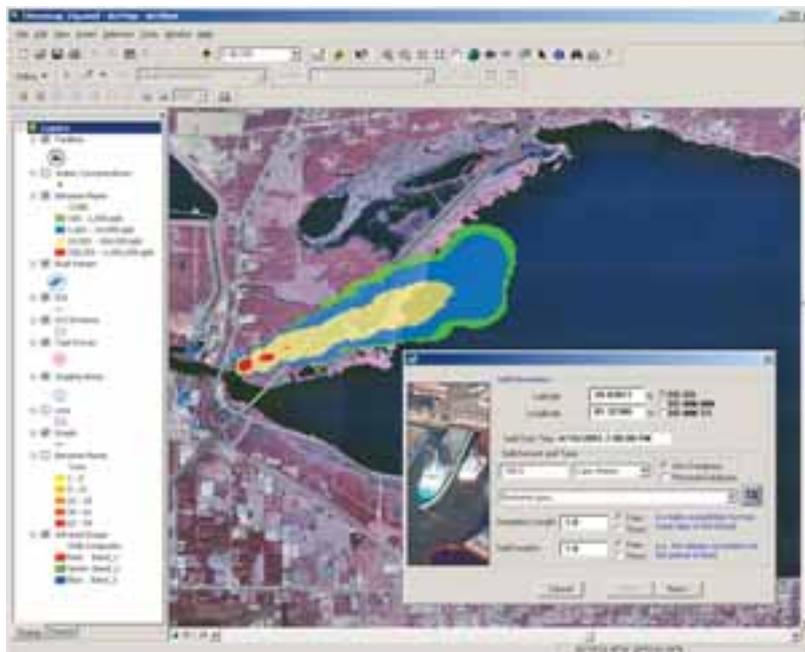
Photo of an on-water oil spill exercise in Prince William Sound courtesy of Alyeska Pipeline Service Company and Crowley Tug.



City of Houston

The City of Houston's (Texas) Department of Health and Human Services, Bureau of Air Quality Control has purchased the AIRMAP extension for ESRI's ArcGIS. The bureau is responsible for air quality issues within Houston's city limits and enforces federal and state air pollution regulations. AIRMAP will assist the City of Houston in defining the pollution plume footprint from industrial facilities. Since AIRMAP is fully integrated within ArcGIS the City of Houston can use all their existing enterprise GIS data.

Atmospheric concentration predictions of an ammonia release using AIRMAP for ArcGIS.



Chemwatch Australian Training

The following Chemwatch courses are scheduled for 2005:

MSDS and Labels	or VBJ056 Introduction to a Chemical Database & Management System (both MSDS & Labels and Stores & Manifest)
Stores and Manifests	
ChemGold 2 Upgrade	
Risk Assessment 2A: VBJ057 Using and Interpreting a Chemical Database & Management System	

ADELAIDE

March 15 and 16
May 10 and 11
Aug 16 and 17
Nov 22 and 23

BRISBANE

March 8 and 9
May 25 and 26
Aug 23 and 24
Nov 29 and 30

MELBOURNE

March 22 and 23 (Good Friday week)
May 17 and 18
Aug 2 and 3
Nov 8 and 9

SYDNEY

March 1 and 2
May 3 and 4
Aug 9 and 10
Nov 15 and 16

PERTH

June 14 and 15

CANBERRA

June 7 and 8

TASMANIA

May 31 and June 1

All courses are half day unless otherwise specified. For more information, please contact Pam Young at pam@chemwatch.net.